

FOR FACTORIES & BRANDS — SELLING TO VERIFIED MARINE SUPPLIERS, AT YOUR PRICE

WHAT GEOMARINEHUB IS

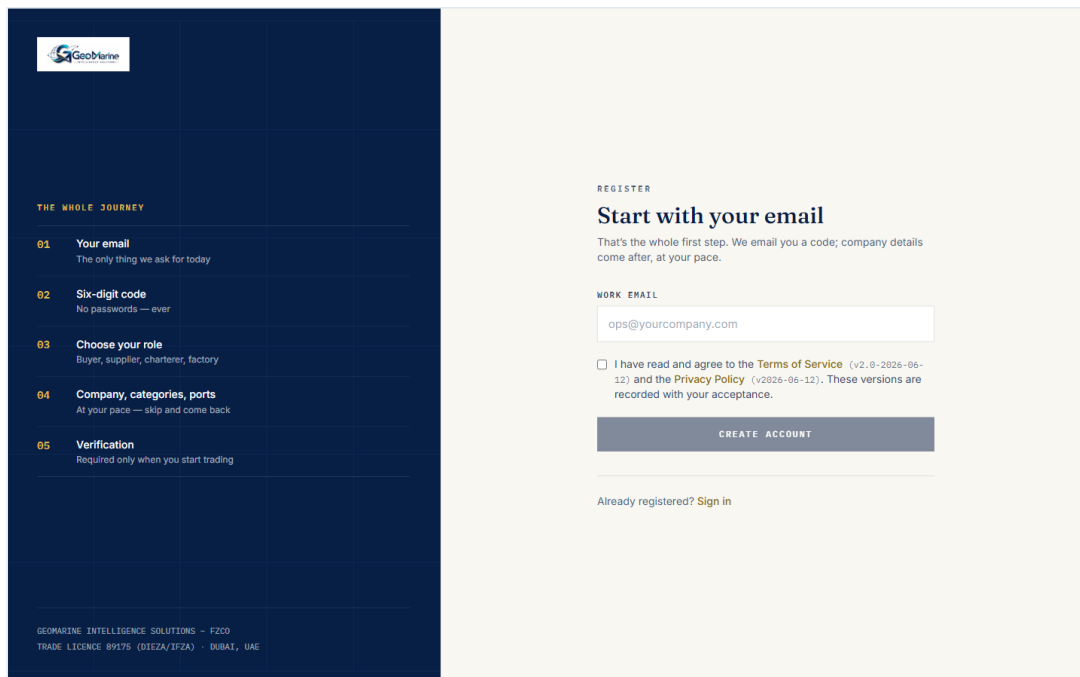
GeoMarineHub is a B2B maritime marketplace operated by GEOMARINE INTELLIGENCE SOLUTIONS - FZCO (Dubai, UAE). Vessel owners, managers and charterers post structured requirements — provisions, stores, bunkers, fresh water, waste landing, agency work, freight — and verified suppliers answer with sealed bids. Neither side sees the other's identity until award: suppliers never learn whose vessel is asking, buyers compare bids anonymously, and rival suppliers never see each other's prices. Alongside procurement, the platform runs blind vessel chartering, a factory-to-supplier wholesale catalog, and pay-per-engagement consultancy. Every deal becomes a documented order both sides can hold each other to.

Behind the screens sits an office that works around the clock: a Front Desk that reads every e-mail and attachment that reaches us, a controller for each kind of company (owners, suppliers, factories, shippers, forwarders, consultancy clients, and a financial controller for completed business), a compliance gate that screens every name against the OFAC, EU, UN and UK lists before anything is published, and a person behind every decision the software is not sure of. This catalog describes the platform exactly as it runs today — the screenshots are taken from real accounts on the running system.

This catalog is for manufacturers and brands. GeoMarineHub is a marketplace: it never buys, sells or holds the goods. You list at your price; the platform adds its commission on top, verified marine suppliers ask you for a landed quote, and the buyer pays you directly. This catalog says that plainly because it is the whole design — and then covers everything the design gives you: both listing paths, the photos and datasheets buyers read before they ask, how re-pricing protects your price, the order lifecycle from accepted quote to delivered, and exactly how the commission is invoiced.

GETTING IN: THE FIRST HOUR, SCREEN BY SCREEN

Registration asks for one thing — a work e-mail address. There is no password to invent and none to forget: every sign-in sends a six-digit code to that address, valid for ten minutes, with a "remember this device for 30 days" tick for your own computer. The register page shows the whole journey down its left side before you type anything: e-mail, code, role, company details at your pace, verification only when you start trading.



THE WHOLE JOURNEY

- 01 **Your email**
The only thing we ask for today
- 02 **Six-digit code**
No passwords — ever
- 03 **Choose your role**
Buyer, supplier, charterer, factory
- 04 **Company, categories, ports**
At your pace — skip and come back
- 05 **Verification**
Required only when you start trading

REGISTER

Start with your email

That's the whole first step. We email you a code; company details come after, at your pace.

WORK EMAIL

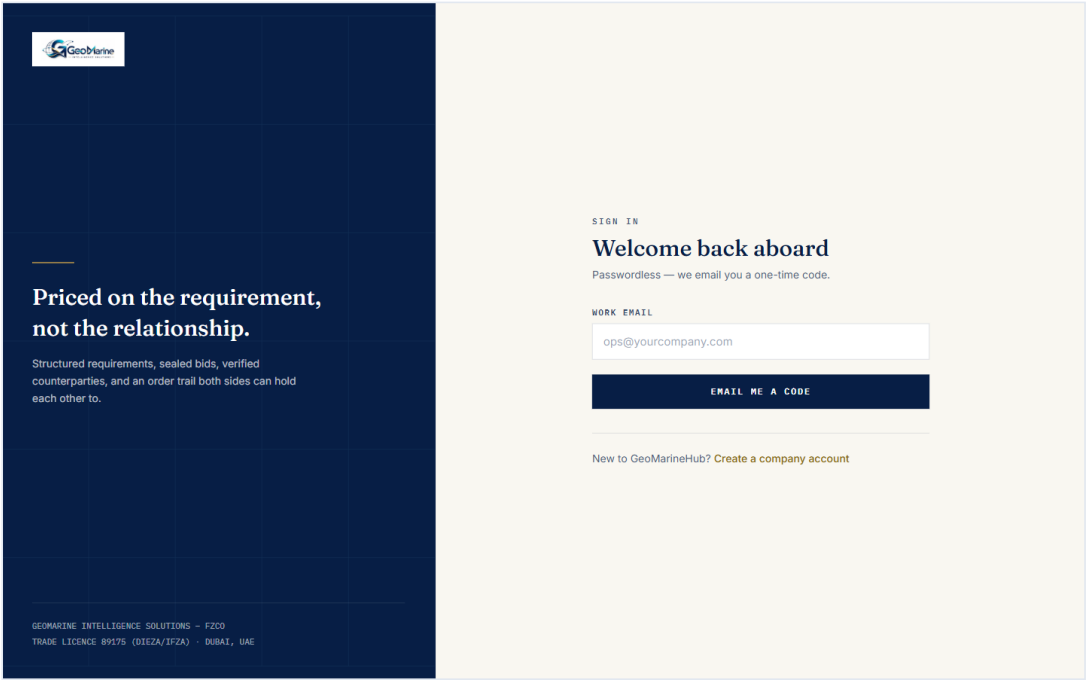
☐ I have read and agree to the [Terms of Service](#) (v2.0-2026-06-12) and the [Privacy Policy](#) (v2026-06-12). These versions are recorded with your acceptance.

CREATE ACCOUNT

Already registered? [Sign in](#)

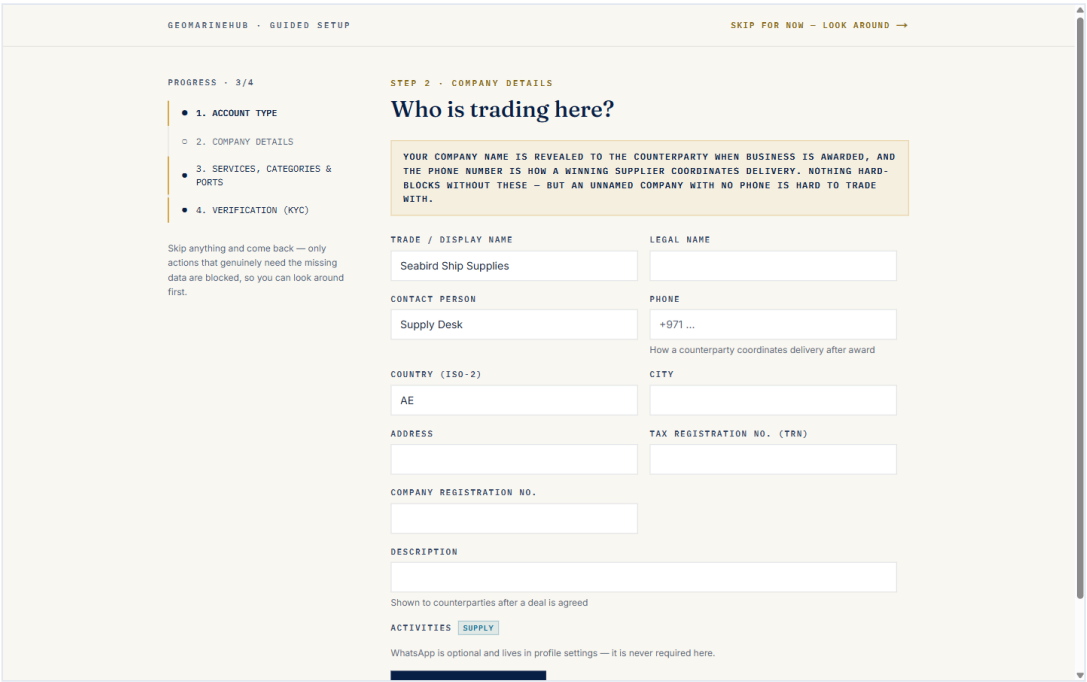
GEOMARINE INTELLIGENCE SOLUTIONS - FZCO
TRADE LICENSE 89175 (DIEZA/IFZA) - DUBAI, UAE

REGISTRATION: THE E-MAIL IS THE WHOLE FIRST STEP — THE FIVE STAGES OF THE JOURNEY ARE PRINTED BESIDE IT



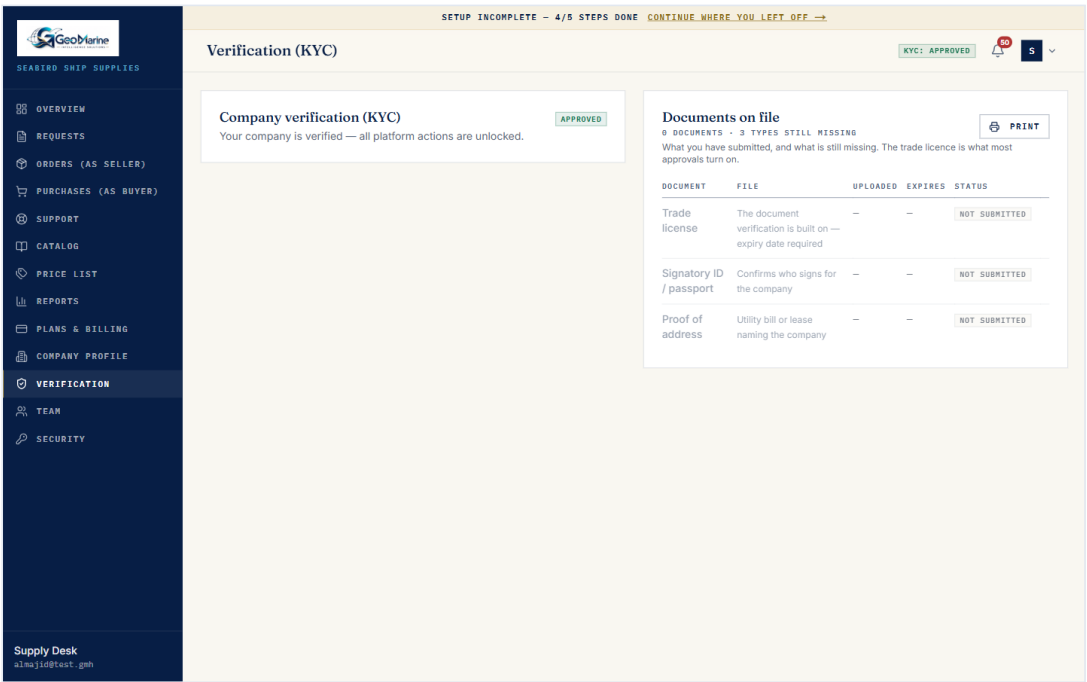
SIGN-IN: A ONE-TIME CODE BY E-MAIL, A REMEMBER-THIS-DEVICE OPTION, NEVER A PASSWORD

After the code you choose your role — factory — and the guided setup takes over: company details, then your verification documents, then your first listings. Every step can be skipped and finished later; only the actions that genuinely need the missing data are blocked, so you can look around first. The banner at the top of the portal keeps count (“setup incomplete — 3/4 steps done”) until the walk is complete.



THE GUIDED SETUP: PROGRESS ON THE LEFT, ONE HONEST FORM AT A TIME, SKIP AND COME BACK

Verification has two doors now. If your e-mail is on your company's own domain and the company's website says who you are — a ship manager, an owner, a charterer, an operator, a trading company — the platform reads that website itself and records what it found; demand-side companies are verified that way with no documents at all. Everyone else, and every company that wants to bid, uploads the trade licence with its printed expiry date plus signatory ID and proof of address, and a person reviews them — typically the same day. The Verification tab shows what has been read or received and what is still missing, side by side.



VERIFICATION: WHAT YOU HAVE SUBMITTED AND WHAT IS STILL NEEDED — BIDDING UNLOCKS ON APPROVAL

LISTING: TWO EQUAL PATHS, YOUR COMMERCIAL TERMS

- 1 — Register with your work email (passwordless sign-in codes), complete company details, and verify: the trade licence and supporting documents, reviewed by a human. Verification is what lets verified buyers trade with you.
- 2 — List products at YOUR price, either way: pick the item from the 51,000-entry IMPA catalog — the standard description, unit and category attach automatically, which is what lets the platform match your product to real supplier demand — or list in free text when the standard doesn't cover your product. You are never blocked because a code doesn't exist.
- Every listing carries your commercial terms, and they stay yours to edit: minimum order quantity, lead time, brand, packaging, spec notes.
 - One honest constraint: a listing linked to the IMPA catalog keeps the STANDARD name and unit — that is what makes it matchable. Everything else stays editable; if the standard truly doesn't fit, retire the listing and relist it in free text.
 - Pause or retire a listing whenever you choose — production runs out, a line is discontinued — and reactivate it just as freely.

GeobMarine

BIDDING MARINE EQUIPMENT WORKS

OVERVIEW

TENDER ORDERS

PRODUCTS & ORDERS

SUPPORT

BILLING

COMPANY PROFILE

VERIFICATION

TEAM

SECURITY

Sales Desk

factory@test.gmh

SETUP INCOMPLETE - 2/3 STEPS DONE

CONTINUE WHERE YOU LEFT OFF →

KYC: APPROVED

5

Overview

QUOTES TO PRICE
0
buyers waiting for shipping

ORDERS OWING A STEP
0
confirm · ship · deliver

INVOICES DUE
0
commission, 14 days

NEXT DUE DATE
—
nothing owed

SALES DELIVERED
—
no delivered orders yet

ORDERS IN PROGRESS
—
nothing in progress

OPEN QUOTES
—
0 landed quotes awaiting the buyer · 0 requests to price

COMMISSION OWED
—
nothing owed to the platform

Needs your attention

0 QUOTES TO PRICE · 0 ORDERS OWING A STEP · 0 INVOICES DUE

PRINT

REFITEMDESTINATIONDUESTATUS

All clear. Quote requests, catalog tenders, orders owing a step and commission invoices appear here the moment they land.

Your guide to the platform

The Factory / brand guide — the whole journey for your side of the market, as a PDF you can pass around the office.

DOWNLOAD (PDF)

THE FACTORY OVERVIEW: LISTINGS IN REVIEW AND LIVE, QUOTE REQUESTS, ORDERS AND WHAT THEY ARE WORTH

GeobMarine

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CONTINUE WHERE YOU LEFT OFF →

KYC: APPROVED

5

Products & orders

PRODUCTS

QUOTE REQUESTS

TENDERS

INCOMING ORDERS

List a product

YOUR PRICE · THE PLATFORM COMMISSION IS ADDED ON TOP AFTER REVIEW

FROM IMPA CATALOG

FREE TEXT

Enter **your price** — the platform commission (20 % today) is added on top after review, and that is what buyers see. Buyers stay anonymous until they accept a quote, then they pay you directly and the platform invoices you its commission.

SEARCH THE IMPA CATALOG

IMPA code or name — e.g. 210101 or long grain rice

The standard description, unit and category come from the catalog — you add your price and commercial details below.

YOUR PRICE (USD / UNIT)

MOQ (UNIT)

LEAD TIME (DAYS)

BRAND — OPTIONAL

LIST PRODUCT

PACKAGING — OPTIONAL

SPEC NOTES — OPTIONAL

e.g. palletised, 40 cartons per pallet

PRODUCT PHOTO — OPTIONAL (JPEG / PNG / WEBP, 8 MB; REVIEWED BEFORE BUYERS SEE IT)

CHOOSE FILE

No file chosen

Without a photo the listing shows a placeholder on the storefront — add more later from Photos & docs on the row.

My products

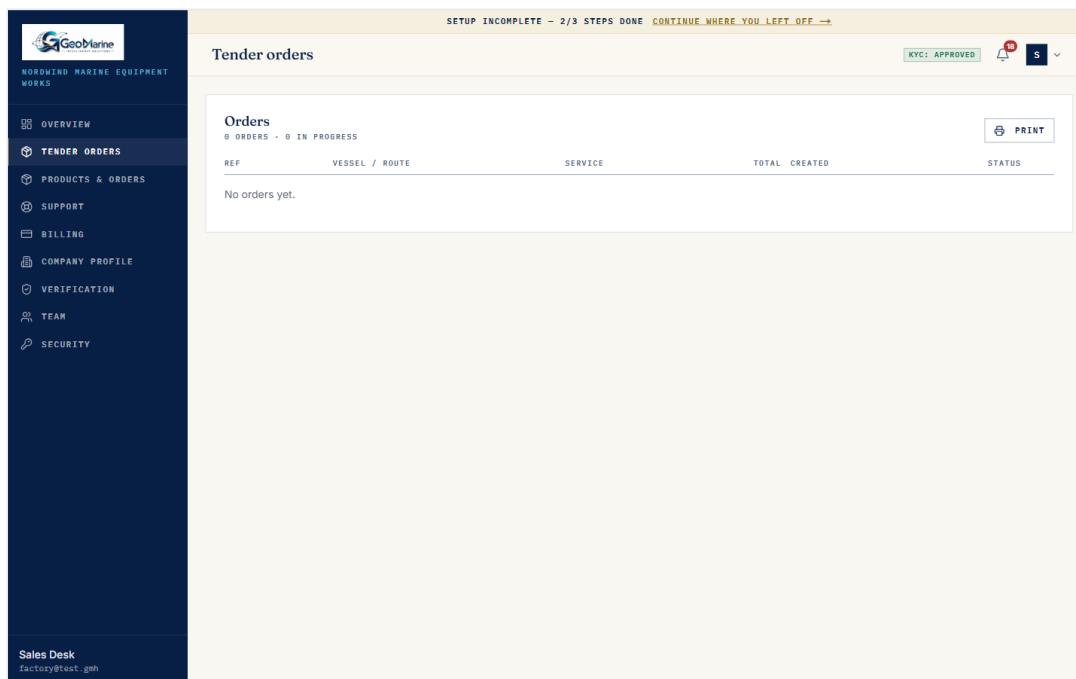
0 PRODUCTS · 0 LIVE · 0 IN REVIEW

PRINT

PRODUCTYOUR PRICEBUYERS SEEMOQLEAD STATUS

Nothing listed yet — your first product goes to GeoMarineHub for review.

PRODUCTS & ORDERS: LIST FROM THE IMPA CATALOG OR IN FREE TEXT — YOUR PRICE, MOQ, LEAD TIME, BRAND, PACKAGING, PHOTO



TENDER ORDERS: SOURCING REQUESTS FROM SHIP SUPPLIERS THAT YOUR LISTINGS CAN ANSWER

PHOTOS AND DATASHEETS: SHOW THE PRODUCT BEFORE THE QUOTE

Every listing can carry your own product photos and your technical documents — spec sheets, test certificates, MSDS, class approvals. Buying providers see them on the wholesale catalog BEFORE they request a quote: the datasheet answers the question that would otherwise stall the order.

- Own material only, declared at upload: you confirm the photographs are yours and the documents are genuine, current and yours to publish. The declaration is stored, not implied.
- Every file is reviewed by GeoMarineHub before any buyer sees it. Rejections come back with the reason, so the fix is yours to make — not a mystery.
- Review also protects your anonymity: a file that names your company is rejected, because buyers may know the brand — never the factory behind it.

YOUR PRICE AND THE LISTED PRICE

3 — You set your price; the platform adds its commission. Your listing goes to GeoMarineHub for review; on approval it goes live at your price plus the platform commission (the rate is shown on the listing form), and you are emailed the listed price buyers see. Change your price at any time: the product leaves the buyer catalog THAT MOMENT and returns when the platform has re-approved it — your new price is never quietly ignored, and buyers never see a stale one.

Quotes and orders already placed are frozen at the price they were accepted at: a re-price never changes what an existing order is worth, in either direction.

QUOTES AND ORDERS: YOU ANSWER, THE BUYER PAYS YOU

4 — A verified supplier asks for a landed quote: product, quantity, destination. You answer with the shipping cost and how it travels (and the incoterm if you state one); the goods are already priced at the listed price. When the buyer accepts, the purchase order is placed with YOU: both of you see each other's company and contact details from that moment, the quantity and value are final, and the buyer pays you directly — GeoMarineHub never holds the money.

- You move each order through its stages yourself — confirm, then shipped, then delivered — one step at a time, in order. The buyer follows that progress live.
- Before you confirm, the buyer can still cancel. After you confirm, only the platform can cancel — with a stated reason, and never after delivery: a delivered order is a refund conversation between you and the buyer, not a cancellation.
- If an order IS cancelled, you are told immediately and plainly: do not produce, do not ship — and the commission on it is cancelled with it. Cancelled orders stay on the record with status, timestamp and reason, because these carry money.

WHO SEES WHAT — AND WHY THAT PROTECTS YOU

- Until a quote is accepted, buyers see the brand and the listed price — never your company. Your brand is not undercut by browsing distributors learning factory terms.
- Until a quote is accepted, you see the request and the destination — not the buyer. Acceptance reveals both sides at once, because from then on you trade directly.

MONEY — HOW IT WORKS

- Listing costs nothing. No subscription, no listing fee. Your price is your price — the buyer pays you the listed price plus your quoted shipping.
- The platform commission on the goods (at YOUR price — never on shipping) is invoiced to you the moment a buyer accepts **quote**. It is paid by card from Portal > Billing, falls due 14 days after issue, and carries the same reminder ladder as every commission on the platform: 7, 14 and 21 days overdue, then quoting and listing pause at 28 days until it is settled.
- The listed price minus your price is exactly that commission — buyers see the total, you keep your price.

Your paper trail per order: the purchase order between you and the buyer, and the platform's commission invoice — visible on each order row from the moment it exists.

The screenshot shows the 'Billing' section of the Geomarine platform. At the top, a status bar indicates 'SETUP INCOMPLETE - 2/3 STEPS DONE' with a 'CONTINUE WHERE YOU LEFT OFF' link. The left sidebar contains navigation links: OVERVIEW, TENDER ORDERS, PRODUCTS & ORDERS, SUPPORT, BILLING (active), COMPANY PROFILE, VERIFICATION, TEAM, and SECURITY. The main content area is titled 'Billing' and includes a 'KYC: APPROVED' status. Below this, a section titled 'Invite companies, earn a year of Silver, Gold or Diamond' explains the referral program. It shows statistics: 0 SENT of 50, 0 OPENED link visits, 0 REGISTERED companies, and 0 VERIFIED counted. A 'COPY LINK' button is present. Below the statistics, a progress bar shows '20 → SILVER', '30 → GOLD', and '40 → DIAMOND'. A text box for 'SEND MY LINK (E-MAIL ADDRESSES, COMMA OR LINE SEPARATED - UP TO 50 A DAY)' contains the example 'ops@shipco.example, purchasing@owner.example'. A 'SEND INVITATIONS' button is at the bottom. The 'Commission invoices' section shows 0 INVOICES and 0 OPEN. A table with columns INVOICE, ORDER, SERVICE, AMOUNT, and STATUS is shown, with a note: 'No commission invoices yet — one is raised on each order a buyer places with you.' A 'PRINT' button is in the top right of the table.

BILLING: COMMISSION INVOICES PER ACCEPTED QUOTE, PAID BY CARD, AND THE WALLET

YOU CAN JUST E-MAIL US: WHAT THE OFFICE DOES WITH A QUOTATION THAT ARRIVES BY MAIL

Behind every address we publish sits the platform's office: a Front Desk that reads every incoming message and every attachment — Excel files sheet by sheet, Word documents, PDFs, photographs of a handwritten list, ZIP archives — and turns what it reads into the structured thing it is. Software does the reading; a person decides anything the software is not sure of. Nothing you send is lost, and nothing is answered by a machine pretending to be a person.

Answer a sourcing request by e-mail if you must — and the Front Desk turns your quotation into a pre-filled bid on the platform: it matches your lines to the request's lines, keeps your prices, and sends you a mail showing the bid it prepared. Reply APPROVE and the bid is submitted, sealed, exactly like one typed in the portal. Nothing is submitted in your name until you say so.

- Not registered yet? The office opens a provisional account for you for 15 days so the bid can stand; three days before it ends you are reminded to verify, and an account that never verifies is closed. Verifying keeps everything you did.
- Every invitation the office sends carries the request as a PDF and this guide, once in full per company; later requests at your port arrive as short notices.
- Write to us about anything else — a question, a catalogue you sell, a complaint — and the same desk files it with the controller who owns your relationship; a person answers.

INVITE COMPANIES, EARN A YEAR OF SILVER, GOLD OR DIAMOND

- Every account has a fixed referral code (for example GMH-7K4Q2) and a link (geomarinehub.com/join?ref=GMH-7K4Q2), both printed as text under Plans & billing so they can be forwarded without clicking anything. Send them to up to 50 companies a day from the same card. Every company that registers through your link or types your code, and then gets verified, counts — with no time limit.
- 20 verified companies: Silver for a year. 30: Gold. 40: Diamond. Each tier is applied once, the moment the count is reached, and you are told by mail.
 - A Free account is upgraded automatically. A paid account is raised to the next tier; the year counts from the registration date of the company that completed the count, and the unused value of your current period stays in your wallet as credit.
 - What counts, precisely: the referred company (not a person) keeps its referrer from the first touch and it never changes; it counts only once verified and active; a company already registered under any address of that domain, your own domain, or a company somebody else referred earlier does not count; a company later deleted or proven fake is taken off the count and the upgrade is reviewed.
 - The card shows link opened / registered / verified and counted / how many more to the next tier. The referral is written on both companies' files, so our marketing never cold-mails a company you brought.

Geomarine

WEST ANCHOR MARINE

OVERVIEW

MY REQUESTS

ORDERS

CONSULTANCY

CHARTERING

SUPPORT

CATALOG

PLANS & BILLING

COMPANY PROFILE

VERIFICATION

TEAM

SECURITY

Chartering Desk

wa@test.gmh

SETUP INCOMPLETE - 2/3 STEPS DONE

CONTINUE WHERE YOU LEFT OFF →

KYC: APPROVED

6

Plans & billing

Invite companies, earn a year of Silver, Gold or Diamond

0 VERIFIED OF 50 TO SEND · NEXT: 20 MORE FOR SILVER

Every company that registers through your link and gets verified counts — no time limit. 20 companies: **Silver** for a year. 30: **Gold**. 40: **Diamond**. A Free account is upgraded automatically; a paid one is raised a tier and the unused value of your current period stays in your wallet as credit.

YOUR LINK

http://localhost:3000/join?ref=GMH-FZ3AD

Or they open geomarinehub.com/join and type your code GMH-FZ3AD.

COPY LINK

SENT

2

of 50

OPENED

4

link visits

REGISTERED

0

companies

VERIFIED

0

counted

20 → SILVER

30 → GOLD

40 → DIAMOND

SEND MY LINK (E-MAIL ADDRESSES, COMMA OR LINE SEPARATED - UP TO 50 A DAY)

ops@shipco.example, purchasing@owner.example

SEND INVITATIONS

Whom you invited, and what became of it

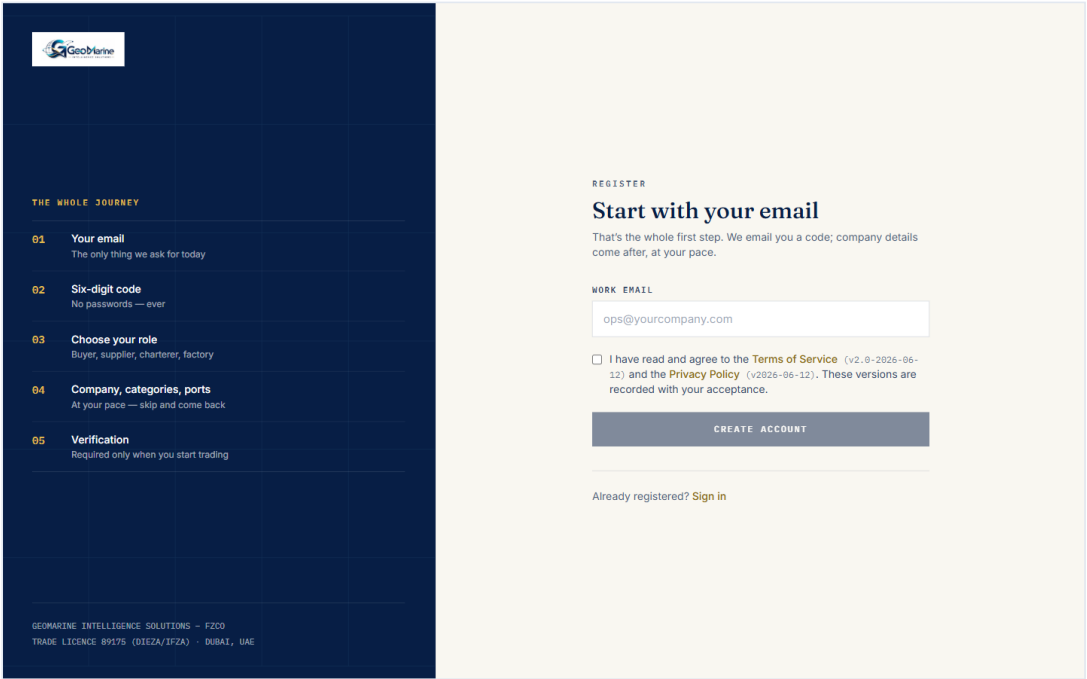
2 INVITED · 1 OPENED · 0 REGISTERED · 0 VERIFIED AND COUNTED

Everyone

Every invitation carries its own link, so an open is recorded on that address. A company counts once it registered through your link or code and got verified; the note says why one does not count yet.

ADDRESS	SENT	OPENED	REGISTERED AS	STATUS
ops@hazbousstores.example	8 Sept 2026 (UTC)	—	—	SENT
purchasing@aegeanbulk.example	8 Sept 2026 (UTC)	8 Sept 2026 (UTC) x2	—	OPENED

PLANS & BILLING: YOUR CODE AND LINK, THE FOUR COUNTERS, THE LADDER TO SILVER, GOLD AND DIAMOND, AND THE SEND BOX



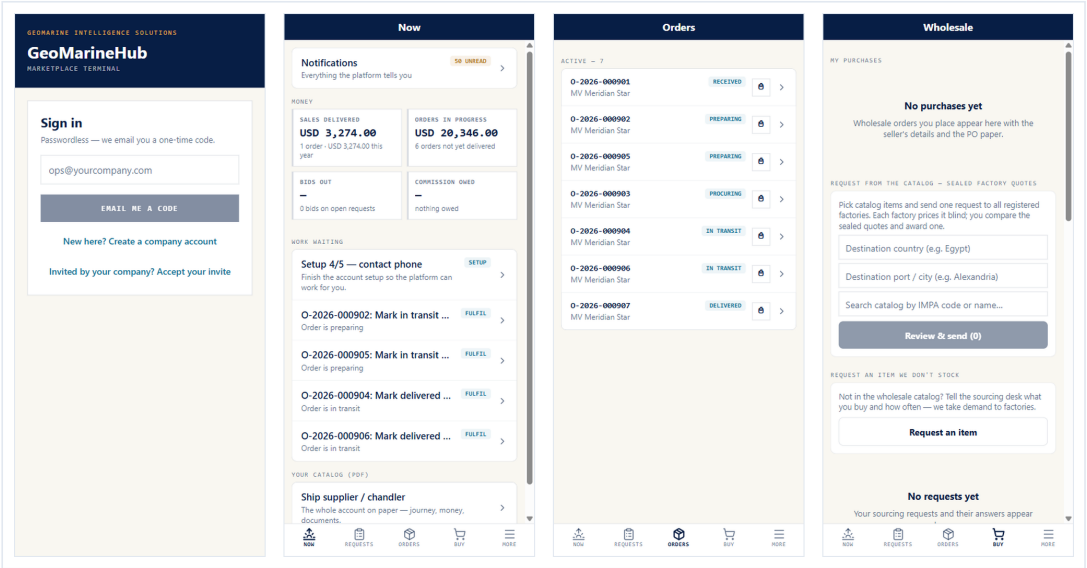
GEOMARINEHUB.COM/JOIN — WHERE A REFERRED COMPANY LANDS: YOUR CODE IS ALREADY IN PLACE

THE MOBILE APP: THE SAME ACCOUNT IN YOUR POCKET

GeoMarine: Ship Supply Hub is the platform's app for iPhone and Android — the same account, the same sign-in code, the same data. The App Store lists version 2.3.1 (released 2026-10-25) at the time this catalog was generated — the number was read from the store, not typed in. An older app version is told to update the moment the platform moves ahead of it, so what you see in the app is what the platform does.

- iPhone / iPad: <https://apps.apple.com/app/geomarine-ship-supply-hub/id6787456937>
- Android: https://play.google.com/store/apps/details?id=com.gdsmarine.gds_marine_app

On the app a factory follows quote requests as they arrive, answers them, and moves each order through confirmed, shipped and delivered; a push notification announces every new request and every acceptance.



GEOMARINE: SHIP SUPPLY HUB 2.3.1, AS IT REALLY RUNS: SIGN-IN BY CODE, THE HOME DESK, ORDERS, THE WHOLESALE CATALOG

THE REST OF YOUR ACCOUNT

- TEAM. Invite colleagues by email from the Team tab, each with a scoped role — purchasing, accounting, sales, or view-only. Sub-users work the queues their role allows; company settings and plans stay with the owner and settings holders. Every invite and session is visible and revocable under Security.
- KEEPING VERIFICATION CURRENT. Keep the trade licence current — expiry reminders arrive at 30 and 7 days and on the day verification is what lets verified buyers trade with you.
- SUPPORT. Tickets live in the portal — billing, verification, orders, anything — tracked with their full history. A first reply is owed within eight business hours; the ticket is answered by the controller who owns your relationship, and a support question that arrives by e-mail is filed on the same ticket.

GeoMarine

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wa@test.gmh

SETUP INCOMPLETE - 2/3 STEPS DONE

CONTINUE WHERE YOU LEFT OFF →

Team

KYC: APPROVED

🔔

C

Team members

2 MEMBERS · 0 PENDING INVITES · 2 OF 1 SEATS

PRINT

INVITE BY EMAIL

colleague@yourcompany.com

ROLE

PURCHASING

SEND INVITE

All 1 seats are taken (members plus open invites). Deactivate a member or let an invite expire to free one.

MEMBERS

MEMBER	EMAIL	ROLE	STATUS
Chartering Desk	wa@test.gmh	OWNER	ACTIVE
West Anchor Crewing	wa-crew@test.gmh	VIEWER	ACTIVE

PENDING INVITES

EMAIL	ROLE	INVITE EXPIRES
No invites pending.		

TEAM: COLLEAGUES BY E-MAIL, EACH WITH A SCOPED ROLE

GeoMarine

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SETUP INCOMPLETE - 2/3 STEPS DONE

CONTINUE WHERE YOU LEFT OFF →

Support

KYC: APPROVED

🔔

C

Support tickets

1 TICKET · 1 OPEN

PRINT

OPEN A TICKET

Billing, verification, orders, a bug — one place, tracked, with the history kept.

REF	SUBJECT	ABOUT	REFERENCE	LAST ACTIVITY	STATUS
T-PROBE-17cdacb0	Probe fixture ticket — foreign to every prober	Something else	—	31 Aug 2026 21:13 (UTC)	OPEN

TICKET PDF

SUPPORT: EVERY TICKET WITH ITS HISTORY, IN THE PORTAL

WHAT YOU NEED TO GET STARTED

- A work email address — sign-in codes go there; no password to manage.
- Your trade licence with its printed expiry date, plus signatory ID and proof of address for verification.
- Your product list with export prices, MOQs and lead times — IMPA codes where you know them, free text where you don't.

WHAT HAPPENS AFTER YOU REGISTER

The guided setup takes company details, then your verification documents. Your first listings can go in the same sitting; each one waits for the platform's review before buyers see it, so the practical order is: list everything, let review run, answer the first quote requests, and watch the purchase orders arrive.

Register as a factory: geomarinehub.com/register?type=factory